



2025

2-Day Programme

EFFECTIVE PROCUREMENT MANAGEMENT

Executive Education

Managerial



List of Companies that SIPMM supported :





EFFECTIVE PROCUREMENT MANAGEMENT

A key procurement strategy for an organisation to gain a substantive competitive advantage is to foster and build collaborative relationship in the global marketplace. Participants will learn effective techniques for supplier development, digital procurement, procurement risks and contract disputes.



Programme Outline



Emerging Technology and Digital Procurement



Professional Procurement Practices and Organogram of Purchasing, Sourcing, & Ordering System



Alignment of Procurement Objectives and Strategies with Organisation Goals



Strategic Sourcing, Procurement Category Matrix & Supplier Selection



Procurement Data Analytics, Performance Indicators & Spend Management



Procurement Scorecards, Supplier Negotiation Tactics & Professional Negotiation Strategy



Supplier Relationship Management & Positive Supplier Development Strategies



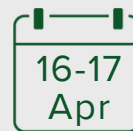
Procurement Ethics & Legal Implications



Managing Procurement Risks & Contractual Dispute



Best Practices in Effective Procurement Management



2 - Day Programme

Time: 9.30am to 5.30pm

Venue: SIPMM @Trade Association Hub

Price: \$790 (Member) | \$880 (Public)

Overview

This programme is designed for procurement managers and supervisors to manage effective procurement in their organisation.

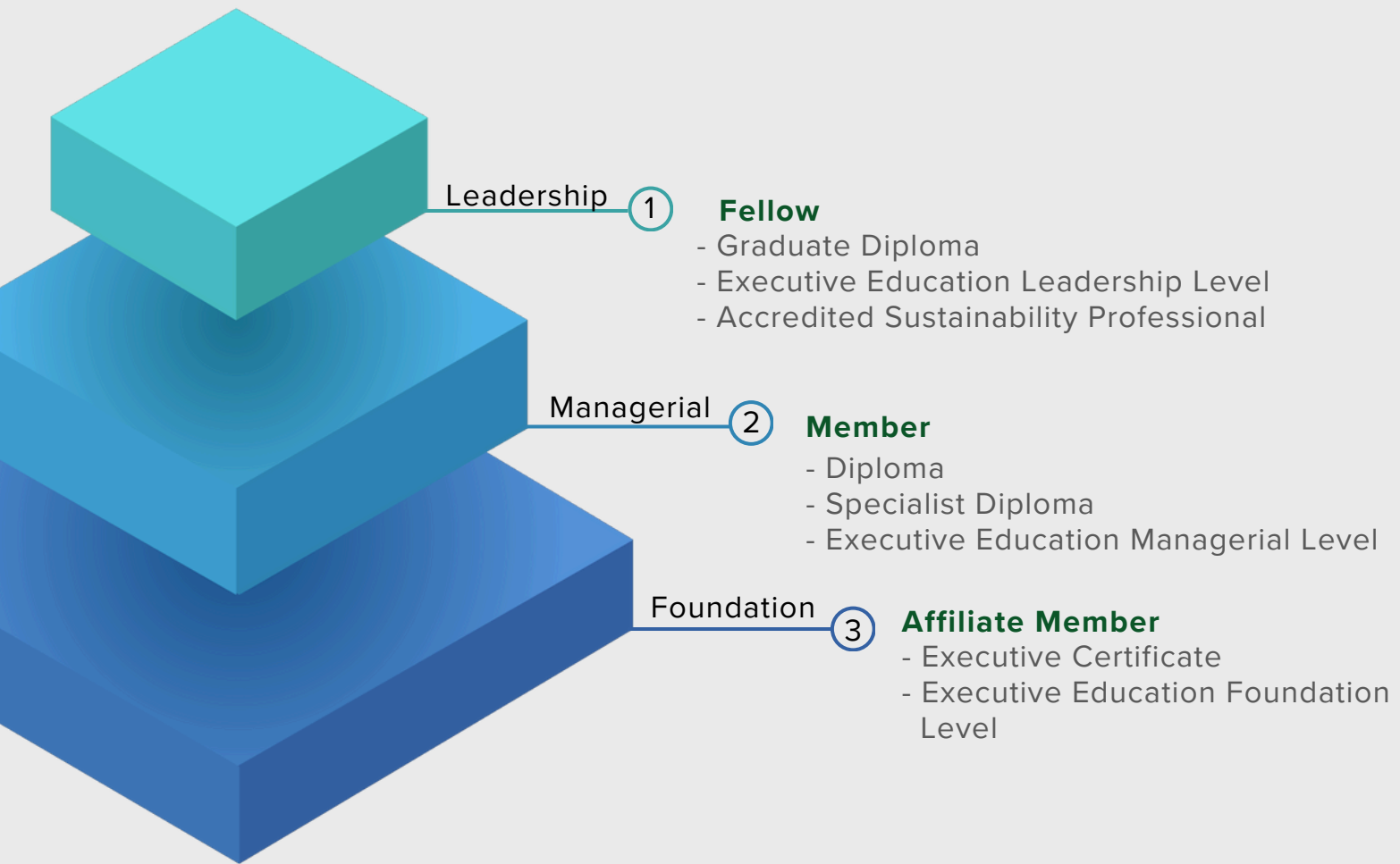
This programme is facilitated by an expert Trainer who has substantive experiences in strategic procurement leadership. The training session is expected to be lively and interactive, interspersed with relevant exercises on managing effective procurement.

Who should attend?

Managers, Executives, Supervisors, and those who are managing procurement from the following industries or sectors.

Programme Levels

Effective Procurement Management



Accredited Sustainability Professional (ASP™)



The Accredited Sustainability Professional (ASP™) designation is a professional certification conferred on professionals and certifies the holder's vast Experience, Skills and Competence in the profession.

The ASP™ is jointly awarded by the Logistics Institute of Singapore and Singapore Institute of Purchasing and Materials Management, and is recognised as an accredited qualification for Chartership.



Accredited Sustainability Professional (ASP™)

About SIPMM

Background and Publications

Singapore Institute of Purchasing and Materials Management (SIPMM), is the nation's professional body for the LPS sector - the sector which includes professionals in Logistics, Procurement and Supply Chain. Since its founding in 1972, SIPMM has trained over 100,000 professionals through its comprehensive suite of Qualifications and Programs across the region which includes Multinational Firms, ICT Conglomerates, Governments, and the Armed Forces.

SIPMM is recognized for developing the Official Singapore Purchasing Managers' Index (PMI) in 1998, and the Official China PMI in 2002. The Official Singapore PMI is the key barometer of the Singapore Manufacturing Economy, while the Official China PMI is widely regarded as a reliable indicator of the China Manufacturing Economy.

SIPMM graduates regularly publish professional articles relating to logistics and supply chain management. The publications cover contemporary issues that are relevant and crucial to the LPS profession. They include critical areas of global importance, such as disaster logistics, cold chain logistics, warehouse hazards and risks, supply chain sustainability, procurement fraud and adoption of digital technologies.

- Key Success Factors for Logistics Integration - Tan Wei Seng
- Key Strategies for Logistics Cost Reduction - Liaw Chin Thean
- Major Considerations for Energy Procurement - Joanne Chin Shel Weh
- Tools and Techniques to Rationalise the Supplier Base - Nur Farizah Omar
- Key Benefits by Integrating Blockchain and AI Technologies - Jayana Das
- Integrated Technologies for Global Distribution Centers - Lee Wen Kien
- Best Practices for Food and Beverage Warehousing - Ang Kok Chai
- Important Considerations for Healthcare Warehousing - Chew Chee Kien Louis



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